

July 2018

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**JSBLP Series – Compact, High Purity, Low Set Point,
Back Pressure Regulator**

[Check out the release information here!](#)



Inside you will find:

- Introduction
- Features
- Application
- Competition
- Links to Price List and Data Sheet

Project/OEM Success



Many thanks go out to Ed Quinn of LAVA in Southern California for his recent success at getting the MK93 series traps, regulators, and a special JSB low pressure valve specified at Edwards Life Sciences in Irvine CA. Ed pushed the envelope with us on this special JSB order, which resulted in the creation of the JSBLP. He had the relationship with his customer that allowed him to take an order for a new, version of our j-series valves. He really made us work for this, but in the end, I am glad he did. Thanks Ed.

Special thanks go out to our Engineering Department, particularly Bill Sams, who did the work to make that happen in record time.



Congratulations to Brian O'Callaghan and Mark Donovan, for their work at MSD's plant expansion in Brinny, County Cork Ireland. Besides the MK908, and J-series valves already sold on this project, we were given a very nice order for MK96C's. It is believed that this plant is part of the network of plants making Keytruda, MSD's very successful small cell lung cancer drug. Keytruda has a very high remission rate, and is reported to be three times more effective than traditional chemotherapy.



Special thanks to Gilbert Welsford of the FS Welsford Company, and Joe Dobbelaere of the Lesman Instrument Company for their diligent and coordinated (Thanks Tim Gainer) efforts working the E&C, GC, Contractor and End User to bring in the first large clean steam regulator PO (hopefully 1st of many) for Fresenius Kabi's new sterile injectables plant expansion at their Melrose Park (Chicago) facility. Well done all!



Congratulations to Kevin Yoo and David Kim at our Rep, Monucla in Incheon, South Korea for their project win at Huons in Chungbuk, South Korea. They sold their first small project for several MK96s by working closely with a local OEM. They also were successful selling some MK96's to Green Cross Pharma in Yongin, Gyeonggi-do South Korea. We love it! Thank you guys!

Steriflow News

ACHEMA

We recently exhibited at Achema in Frankfurt, Germany. We had a beautiful display thanks to Kyndle McMurry.

Special thanks to the folks at Hebmuller for their consistent presence and help. Thank you to the folks at Aseptconn for helping at the booth, and taking me to visit their OEM's that were exhibiting. Lastly, thanks to all the reps that brought customers by the booth especially Jacob Rosenkrands and Anders Hunniche of Alflow. As demonstrated at left below, they brought large groups of Novo Nordisk company employees by for demonstrations.



Recent Price List Changes

7/3/2018 Page 41, removed fee for traceable certs (included with unicert)

7/3/2018 Page 20, added pricing for JSBLP

Conversion of old MK97 models to a MK978? Not exactly....read on...

Before the advent of the MK978 in early 2000's, we sold quite a few MK97s, our first Control valve entre. The MK97 was a sliding stem seal, O-ring valve with clamped body. Over the last several years, those valves have been starting to be replaced at legacy plants. **Please note the following with regard to replacement:**

- We can replace an old MK97 with a custom fit MK97 Project Valve with O-ring seal. It's essentially a MK978-OR with the same installation dimensions (piping foot print) as the original MK97. However, you are giving the customer an updated, better performing o-ring valve.
 - Customers will need to make an O-ring selection from the current MK978-OR offering, and consult with engineering if they are changing any materials.
- Replacing an old MK97 with an updated MK97 project valve with a Jorlon Diaphragm (essentially a MK978 -JD) is a different story. It's a rare event for us to be able to make the replacement valve fit the same install dimensions as the old MK97. Engineering must look at those on a case by case basis.

NOTES from Engineering:

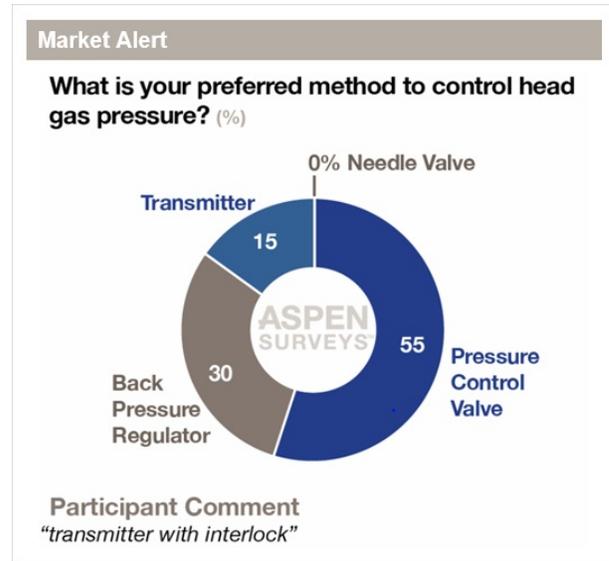
- Always provide us with the original valve's serial number when ordering a replacement valve, or parts.
- Engineering evaluation of the application is required if the MK97 is a 70 Cv model with Quick Open trim.
- If your existing MK97 valve does not have a NAMUR Yoke, you need to

specifically ask for that to be included in the replacement valve.

Market Alert

The May 9th issue of the Aspen Alert, one of the Biotech Industry's daily news consolidators and information providers, asked a timely question regarding end users preferred method to control head pressure.

Though the results are a little confusing, it's comforting to know that the majority of folks are using at least one of valve types that we manufacture. And, you have a new valve series to talk about - the JSBLP in conjunction with a JSR series valve.



STAY CONNECTED!



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